



Birmingham

Oakland County

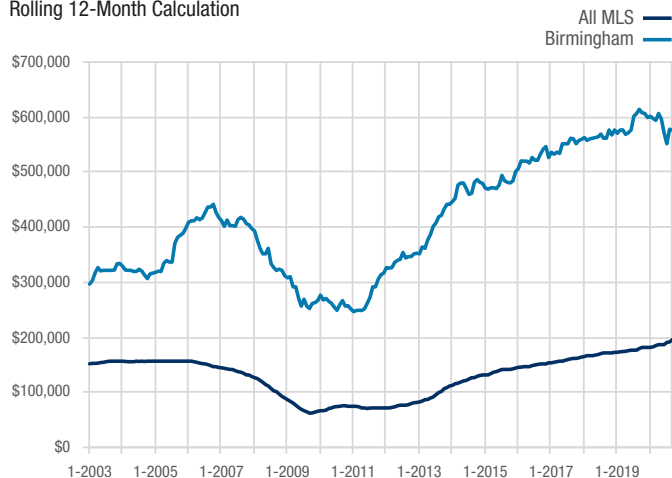
Residential Key Metrics	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	97	95	- 2.1%	870	803	- 7.7%
Pending Sales	27	62	+ 129.6%	330	370	+ 12.1%
Closed Sales	38	42	+ 10.5%	324	324	0.0%
Days on Market Until Sale	45	38	- 15.6%	42	40	- 4.8%
Median Sales Price*	\$615,000	\$557,000	- 9.4%	\$622,000	\$612,500	- 1.5%
Average Sales Price*	\$726,938	\$809,938	+ 11.4%	\$756,124	\$770,134	+ 1.9%
Percent of List Price Received*	95.7%	96.8%	+ 1.1%	96.4%	95.9%	- 0.5%
Inventory of Homes for Sale	220	152	- 30.9%	—	—	—
Months Supply of Inventory	6.4	4.1	- 35.9%	—	—	—

Condo Key Metrics	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	33	40	+ 21.2%	163	197	+ 20.9%
Pending Sales	12	13	+ 8.3%	84	85	+ 1.2%
Closed Sales	5	14	+ 180.0%	96	75	- 21.9%
Days on Market Until Sale	22	30	+ 36.4%	72	51	- 29.2%
Median Sales Price*	\$177,000	\$380,000	+ 114.7%	\$322,450	\$212,500	- 34.1%
Average Sales Price*	\$212,980	\$520,029	+ 144.2%	\$625,589	\$480,974	- 23.1%
Percent of List Price Received*	97.8%	95.1%	- 2.8%	97.3%	96.0%	- 1.3%
Inventory of Homes for Sale	60	54	- 10.0%	—	—	—
Months Supply of Inventory	6.7	5.7	- 14.9%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

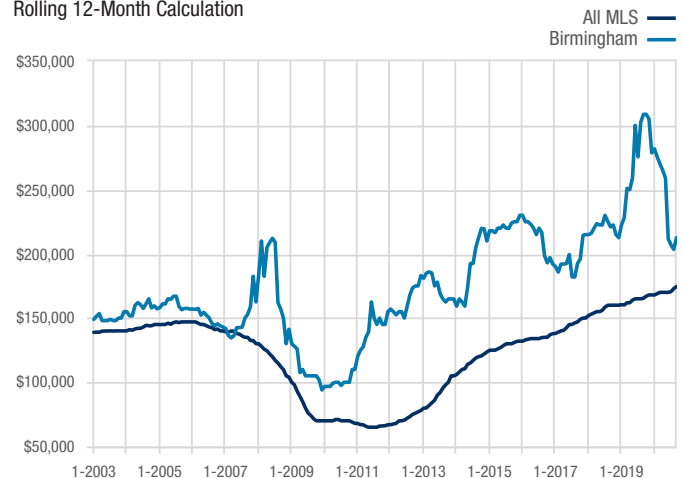
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.