## **Local Market Update – April 2019** This is a research tool provided by Realcomp.



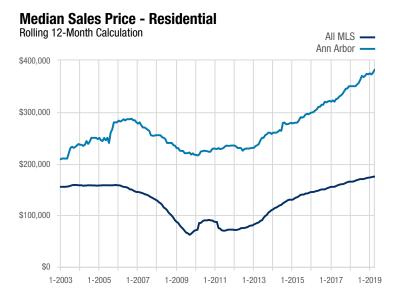
## **Ann Arbor**

## **Washtenaw County**

| Residential                     |           | April     |          |             | Year to Date |          |  |
|---------------------------------|-----------|-----------|----------|-------------|--------------|----------|--|
| Key Metrics                     | 2018      | 2019      | % Change | Thru 4-2018 | Thru 4-2019  | % Change |  |
| New Listings                    | 128       | 113       | - 11.7%  | 326         | 373          | + 14.4%  |  |
| Pending Sales                   | 82        | 68        | - 17.1%  | 202         | 226          | + 11.9%  |  |
| Closed Sales                    | 68        | 71        | + 4.4%   | 183         | 205          | + 12.0%  |  |
| Days on Market Until Sale       | 12        | 38        | + 216.7% | 30          | 40           | + 33.3%  |  |
| Median Sales Price*             | \$363,000 | \$430,000 | + 18.5%  | \$350,000   | \$392,000    | + 12.0%  |  |
| Average Sales Price*            | \$407,112 | \$494,907 | + 21.6%  | \$406,819   | \$437,709    | + 7.6%   |  |
| Percent of List Price Received* | 102.8%    | 100.2%    | - 2.5%   | 100.6%      | 98.8%        | - 1.8%   |  |
| Inventory of Homes for Sale     | 181       | 226       | + 24.9%  |             | _            |          |  |
| Months Supply of Inventory      | 2.5       | 3.1       | + 24.0%  |             |              |          |  |

| Condo                           |           | April     |          |             | Year to Date |          |  |  |
|---------------------------------|-----------|-----------|----------|-------------|--------------|----------|--|--|
| Key Metrics                     | 2018      | 2019      | % Change | Thru 4-2018 | Thru 4-2019  | % Change |  |  |
| New Listings                    | 58        | 95        | + 63.8%  | 164         | 248          | + 51.2%  |  |  |
| Pending Sales                   | 35        | 44        | + 25.7%  | 105         | 127          | + 21.0%  |  |  |
| Closed Sales                    | 35        | 43        | + 22.9%  | 96          | 117          | + 21.9%  |  |  |
| Days on Market Until Sale       | 17        | 46        | + 170.6% | 27          | 53           | + 96.3%  |  |  |
| Median Sales Price*             | \$246,500 | \$275,000 | + 11.6%  | \$242,000   | \$275,000    | + 13.6%  |  |  |
| Average Sales Price*            | \$283,127 | \$299,048 | + 5.6%   | \$286,110   | \$313,301    | + 9.5%   |  |  |
| Percent of List Price Received* | 100.7%    | 99.8%     | - 0.9%   | 100.1%      | 99.4%        | - 0.7%   |  |  |
| Inventory of Homes for Sale     | 110       | 187       | + 70.0%  |             | _            | _        |  |  |
| Months Supply of Inventory      | 3.0       | 4.9       | + 63.3%  |             |              | _        |  |  |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.