



Ann Arbor

Washtenaw County

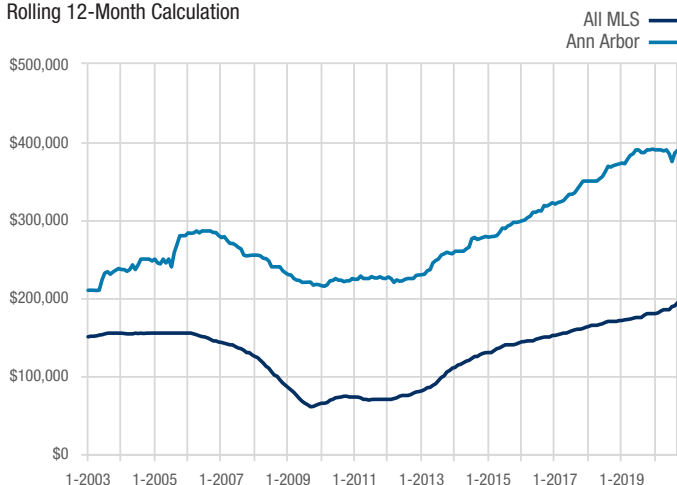
Residential Key Metrics	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	91	105	+ 15.4%	996	885	- 11.1%
Pending Sales	65	68	+ 4.6%	682	598	- 12.3%
Closed Sales	66	83	+ 25.8%	681	584	- 14.2%
Days on Market Until Sale	30	39	+ 30.0%	29	35	+ 20.7%
Median Sales Price*	\$353,000	\$375,000	+ 6.2%	\$392,950	\$389,000	- 1.0%
Average Sales Price*	\$376,202	\$488,857	+ 29.9%	\$444,887	\$455,759	+ 2.4%
Percent of List Price Received*	97.7%	98.2%	+ 0.5%	99.2%	98.8%	- 0.4%
Inventory of Homes for Sale	242	217	- 10.3%	—	—	—
Months Supply of Inventory	3.4	3.4	0.0%	—	—	—

Condo Key Metrics	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	53	52	- 1.9%	552	551	- 0.2%
Pending Sales	33	37	+ 12.1%	367	371	+ 1.1%
Closed Sales	36	37	+ 2.8%	373	347	- 7.0%
Days on Market Until Sale	71	37	- 47.9%	43	48	+ 11.6%
Median Sales Price*	\$215,500	\$265,625	+ 23.3%	\$255,000	\$241,500	- 5.3%
Average Sales Price*	\$293,139	\$316,084	+ 7.8%	\$309,063	\$284,600	- 7.9%
Percent of List Price Received*	98.9%	100.4%	+ 1.5%	99.1%	98.6%	- 0.5%
Inventory of Homes for Sale	172	144	- 16.3%	—	—	—
Months Supply of Inventory	4.4	3.7	- 15.9%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

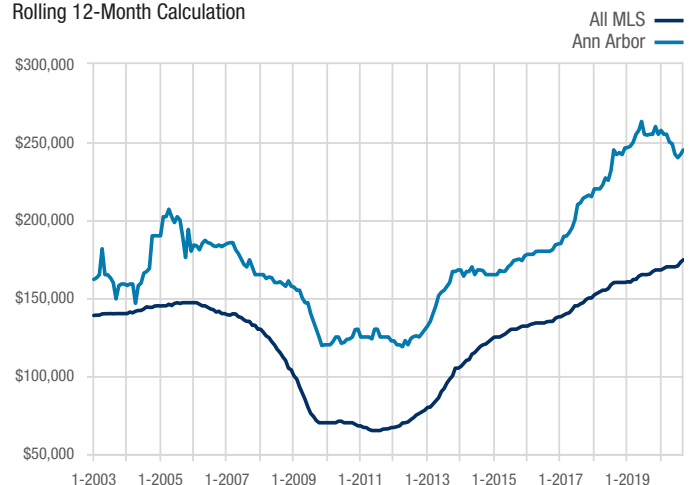
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.